

CSSC: The Structured Settlement Industry's Highest Educational Designation

The National Structured Settlement Trade Association, (NSSTA), in conjunction with the University of Notre Dame is offering industry professionals the opportunity to earn the designation of Certified Structured Settlement Consultant, (CSSC). Candidates will be certified upon the successful completion of an examination that follows a course of study including both forty hours of self-study and an intensive classroom program that takes place each year in the fall at the University of Notre Dame.

The purpose of the Program is to provide members with a course of study that establishes educational standards for structured settlement professionals throughout the nation. To date, more than 380 industry professionals from across the country have earned the designation since it was first offered thirteen years ago. The course consists of more than eighty hours of combined study culminating with an intensive series of courses on the campus of the University of Notre Dame and a comprehensive examination on the relevant material.

The course encompasses intensive pre-read and class materials in the following areas as they relate to the structured settlement business:

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|---------------------------|-----------------------------|
| Insurance claims practice | Special needs trusts |
| Federal Tax Law | Negotiation strategy |
| Business ethics | Fixed income analysis |
| Tort law fundamentals | Medical reversionary trusts |
| Settlement Documentation | Claim valuation |
| Loss Reserving | Medicare Set Aside Accounts |

A variety of reading material has been incorporated in the program, including:

- ❑ *Structured Settlements and Periodic Payment Judgments*, Law Seminars Press
- ❑ *Liability Claims, Introduction to Claims*, IAA Program, Malvern Illinois

The campus experience consists of an intensive four-day program at Notre Dame University. Participants will stay on campus and classes take place in the new College of Business Administration. Among the distinguished Notre Dame faculty who will teach the fall course are:

- ❑ Ed Conlan, Chairman, Department of Management
- ❑ Oliver Williams, CSC, Center for Business Ethics
- ❑ Dr. Edward Trubac, Chairman (retired), Finance & Business Economics,
- ❑ Dr. Frank Reilly, Professor of Business Administration, Author of CFA Program
- ❑ Dr. Kevin Misiewicz, Professor of Tax Law

The NSSTA is the national organization of consultants, insurers, attorneys, economists and other professionals who provide products, tort claim settlement negotiation, financing and management services. Interested individuals can contact NSSTA at (202) 466-2714 or by writing to NSSTA, 1800 K St., NW, Suite 718, Washington, DC 20006.