



**William Francis Galvin**  
Secretary of the Commonwealth

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**SECRETARY GALVIN INVESTIGATES COMPANIES SEEKING TO PURCHASE  
SETTLEMENT INCOME STREAMS FROM MA RESIDENTS INCLUDING RETIRED  
MILITARY PERSONNEL**

Secretary of the Commonwealth William F. Galvin today announced that the Massachusetts Securities Division has opened an investigation into companies that seek to purchase settlement income streams including pensions of military retirees.

These companies aggressively advertise to purchase settlement income streams including those of retired government and military retirees. The companies purchase the right to receive future income streams in exchange for an upfront lump-sum. The lump-sum amount is more often than not significantly less the value of the future income.

“The risks and costs associated with these transactions create immediate and material investor protection concerns” Secretary Galvin said. “I applaud the banking regulators who are looking at these transactions under banking rules. My concern is that these settlement income stream products may be structured as securities. If so, I will use the full weight of the Massachusetts securities laws to protect our residents, especially former members of the military, from abusive sales practices.”

The inquiry letters seek information on whether the company does business in Massachusetts; how and by whom it is marketed; whether Massachusetts residents have been contacted; as well as information needed to determine if the future income streams have been securitized.

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The first group of inquiry letters went out to BuySell Annuity, Inc., Rancho Santa Margarita, California; VFG, LLC/Voyager Financial Group, LLC, Little Rock, Arkansas; First American Finance Corp., Portland, Indiana; Pension Annuity Cashout/Cox Financial Network, LLC, Brigantine, New Jersey; Pension Income LLC, Huntington Beach, California; Pension Loan Companies Pension Loan Advances, San Tan Valley, Arizona; Z Commercial Capital LLC., Bronx, New York; Termbrokers LLC/Investing Forward, Freeport, Florida, and SHP Financial LLC of Plymouth, Massachusetts.

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